S OKLAHOMA CITY COMMUNITY FOUNDATION CHARITABLE ORGANIZATION ENDOWMENT RAINING CALENDAR



Jan. 10 | Planned Giving 101: Donor-centered Gifts

Gift planning techniques that provide for charity in ways that maximize the gift and minimize the impact on the donor's estate.

Feb. 7 | Gifts Through Wills & Trusts (Bequests)

Simple ways to help your donors make charitable gifts through their will or trust.

March 7 | Crescendo Planned Giving Marketing Seminar

Best practices for marketing additional giving options to your donors.

April 11 | Charitable Gift Annuities (CGAs)

Charitable gifts that benefit your organization and yield annuity payments to your donors.

May 9 | Charitable Remainder Trusts (CRTs)

Charitable gifts that create a lifetime income stream and tax savings for donors.

June 13 | Advanced Planning

Creative giving strategies including charitable lead trusts and retained life estate gifts.

July 11 | Marketing Donor-centered Gifts

Marketing tips and techniques to connect with your donors and inspire them to think about additional giving options.

Aug. 8 | Case Studies

Review real case studies to understand how to work with a donor to determine the best type of giving vehicle to recommend and why.

All Sessions

Time: 11:30 a.m. - 1 p.m., lunch provided.

Location: Oklahoma City Community Foundation, 1000 N. Broadway Ave., Oklahoma City **Cost:** FREE for charitable organization endowment program participants, must register to attend. To Register: Visit occf.org/coetraining or contact Jennifer Meckling at j.meckling@occf.org or 405/606-2951.



Jan. 16 | Strategies to Keep your Endowment Working for You

Is your endowment a forgotten resource? Learn how to breathe life into your endowment strategy with new policy, board engagement and marketing ideas.

March 27 | Why Endowment? Case Studies & Successes

Join us as we review success stories of stellar endowment growth and masterfully handled gifts. Pick up a few tips or launch a complete campaign based on these real-world examples of organizations that are killing it at the endowment game!

May 15 | Guide to DonorCentral: Keeping Up With Your Endowment

A technical session on how to use DonorCentral to keep up with your endowment value, pull reports and tap into your donor list.

July 17 | Your Endowment Resources

Learn how you can further engage with OCCF through planned giving resources, grants and matching gifts. Helping you help the community!

Sept. 18 | Who Will Carry the Torch for Your Cause?

How do you institutionalize success? Learn how to put an endowment growth program together: identify individuals already within your organization to lead the charge, inspire renewed action and develop a culture of legacy and sustainability.



Feb. 20 | Grants and GiveSmartOKC

How to make your GiveSmartOKC profile appeal to funders.

Extended session: Is your profile expiring? Bring your laptop and join us from 1-2:30 p.m. for a hands-on workshop to update your profile.

April 17 | Put Give Smart OKC to Work for You

Ways to use your GiveSmartOKC profile to promote your organization and inform donors.

June 19 | Value of Transparency

Simple ways to build trust through transparency with your Give Smart OKC profile.

Aug. 21 | Keeping it Current

Learn more about the annual updates that need to be made to your GiveSmartOKC profile to keep it current and relevant.

Extended session: Is your profile expiring? Bring your laptop and join us from 1-2:30 p.m. for a hands-on workshop to update your profile.

Nov. 6 | Using Give Smart OKC to Build Your Endowment

Tips on how to use GiveSmartOKC as a development tool to build your endowment.



Planned

Exclusively for organizations with endowments at the Oklahoma City Community Foundation, the **Seeds of Planned Giving Series** will help you design and execute a planned giving program to boost your development efforts and provide long-term stability.



endowments at the Oklahoma City Community Foundation, Focus on **Endowment** workshops will teach



Give Smart OKC

Open to all organizations with a **GiveSmartOKC** profile, these sessions will help you learn how to use this powerful resource to share your nonprofit's story and stand out from the crowd.

OKLAHOMA CITY, OK

1000 N. Broadway Ave., Oklahoma City, OK 73102

FOR MORE INFORMATION OCCF.org/COETraining

SAVE THE DATE:

CHARITABLE ORGANIZATION ENDOWMENT TRAINING CALENDAR



Seeds of Planned Giving



Focus on Endowment



GiveSmartOKC



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